

Mid-caps

UNION BUDGET 2011-2012

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Higher farm loans to benefit fertiliser, seeds and irrigation companies

The expiry of the STPI scheme will hurt mid-sized IT cos like Hexaware, NIIT Tech

Infrastructure status to the fertiliser industry will attract higher investments

VST Tillers, Mahindra's profitability will be hurt on halving of import duty on farm equipment

Levy of service tax on coaching centres will hit profitability of Career Point, EdServ

US Turnaround will Revive Indian IT's Fortunes

Analysts' Picks

Jyotivardhan Jaipuria MD & Head of India Research,

is seeing some growth led by cost

cutting, modernisation and ven

dor consolidation-related spend.

continues to gain share in new

areas like infrastructure man

agement services (IMS), health

care and public sector and new

markets like continental Europe.

IMS and BPO are forecast to

grow at twice the

average offshore

market growth

Secondly, global outsourcing

Bank of America-Merrill Lynch THE TAX HOLIDAY FOR also seeing regulation-related ac tivity while the telecom vertical

We are

on the

Software Technology Parks was not extended beyond March, as was anticipated by the smaller IT firms. Consensus estimates had factored in the expiry of the tax holiday. On the other hand, the Minimum Alternate Tax (MAT) on special economic zones will impact cash flow negatively. But IT companies will offset the earnings impact by creating MAT credit asset, which can be carried forward for 15 years, given that they expect their tax liability to be higher than this deferred tax asset during the period.

We are overweight on the softsoftware ware sector due to its improving growth outlook. Our optimistic stance is driven by three key facgrowth tors. First, the US recovery is outlook helping provide a much better environment for software companies. With the US GDP forecast to grow at 2.5-3% (we expect 2.8%), companies are seeing strong demand and high visibility on order inflows. The banking, financial and insurance vertical is witnessing demand driven by regulatory compliance, risk man-

agement, business rationalisa-

tion, etc. The energy vertical is

STOCKS TO WATCH OUT FOR LARGE-CAPS | MID-CAP IT COS

Large-caps are the best bet. Some niche mid-cap IT companies could also provide better value and grow faster than the largecaps. Overall, there's no major implication for the software sector



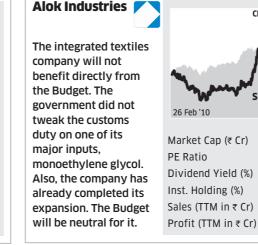
Middle Path to Moolah

SELL

Investors, both institutional and retail, eye their pot of gold in mid-caps. It's a bet which has very high stakes of risk-and-reward. If the rub of the green goes your way, you can make a quick buck. ETIG picks 44 such buzzing mid-caps with a market cap of ₹2.000-10.000 crore

Allahabad Bank		CMP: ₹ 198
The proposal to boost Tier-I capital of PSBs may not benefit Allahabad Bank as its	SENSEX	Hy
CAR is over 8%. The	26 Feb '10	28 Feb '11
budget will not put any strain on its operations. The proposal to increase credit to the farm sector by ₹1-lakh crore means a higher exposure to this sector.	Market Cap (₹ Cr) PE Ratio Dividend Yield (%) Inst. Holding (%) Sales (TTM in ₹ Cr) Profit (TTM in ₹ Cr)	32.28 10,102

MID-CAP



BUY



30.7

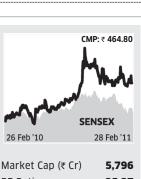
5,63

HOLD

EX EX	The service tax net has widened to include in-patient services at AC hospitals with more than 25 beds and fo
	diagnostic and doct
l, 627	services. This will
5.21	negatively impact
0.00	Apollo, which has o
30.72	of the largest netwo
5,634	of multi-speciality
312	hospitals in India.

Apollo

Hospitals

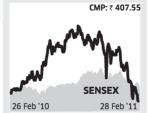


ore d for octor's ct as one tworks ty hospitals in India.

Market Cap (₹ Cr) PE Ratio 35.37 Dividend Yield (%) 0.75 Inst. Holding (%) 27.47 Sales (TTM in ₹ Cr) 2193 Profit (TTM in ₹ Cr) 164

BGR Energy Systems

The removal of the 2.5% excise duty for equipment meant for mega- and ultra-mega power projects will help increase its pricing power without affecting margins. The move aims to provide a level playing field for domestic companies against Chinese and Korean players.



Market Cap (₹ Cr)	2940
PE Ratio	8.80
Dividend Yield (%)	1.72
Inst. Holding (%)	9.70
Sales (TTM in ₹ Cr)	4959
Profit (TTM in ₹ Cr)	334

SENSEX

28 Feb '11

2805

9.15

2.82

11 40 80 72 70 59	The pressure on the company's margin may ease due to a reduction in the input costs. Domestic iron- ore prices may fall on the back of the 20% export duty levied on iron-ore exports. The reduction in customs duty on steel scrap and
	ferro alloys will lower raw material costs
34	raw material costs.

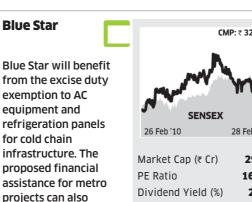
Bhushan Steel

t	my ph	IP: ₹ 378.65
1	26 Feb '10	28 Feb '11
ı	Market Cap (₹ Cr) PE Ratio	8,041 8.02
nd r	Dividend Yield (%) Inst. Holding (%) Sales (TTM in ₹ Cr) Profit (TTM in ₹ Cr)	0.13 3.28 6,643 986



overweight Thirdly rate. margins are like ly to be mainsector due to tained, helped by its improving scale and pricing Ballarpur showing an up ward bias. The Industries rupee should stay flat on an average basis com-**Reduction in basic** pared to FY11. customs duty on waste Lastly, company-specific factors like higher productivity, paper to 2.5% will broadening of the employee marginally benefit the pyramid and investments begincompany. Corporate ning to pay off are also helping surcharge reduction to margins. We think the sector can see a top line and bottom line 5% can improve growth of over 20%, which earnings. should drive stock performance

5.835a **Capital employed as** on March 31, 2010.



Chambal CMP: ₹ 322.90 **Fertiliser** the ambit of 28 Feb '11 2904 16.44 2.48

CMP: ₹30

28 Feb '11

1967

9.90

1.67

35.71

4274

199

SENSEX

26 Feb '10

PE Ratio

Market Cap (₹ Cr)

Dividend Yield (%)

Sales (TTM in ₹ Cr)

Profit (TTM in ₹ Cr)

Inst. Holding (%)

Capital investment in the fertiliser sector is being brought under infrastructure, making it eligible for tax exemption. This will benefit the company. The plan to move towards direct transfer

CMP: ₹ 67.40



26 Feb '10	28 Feb
Market Cap (₹ Cr)	29
PE Ratio	8.
Dividend Yield (%)	1.
Inst. Holding (%)	9.
Sales (TTM in ₹ Cr)	49
Profit (TTM in ₹ Cr)	3

Analysts' Picks

Bharat lyer Executive Director & Head India Equity Research, JP Morgan

THE BUDGET SPEECH WAS (b) Withhol long on promise for the infrastructure sector. But there were no triggers to change the nearterm growth outlook. The overall infrastructure plan allocation was hiked 23.3% to \$47 billion.

The domestic power equipment manufacturers had something to cheer about - the excise duty exemption has been extended to goods required for expansion of existing mega projects (1,000MW+)/UMPP. The exemption of CVD (counter veiling duty) for import of goods for expansion of such projects stays. This reduces the cost advantage of Chinese equipment over domestic players by 4-5%

The hike in minimum alternate on the tax (MAT) to 18.5% is a minor negative for merchant power producers and greenfield infra projects without a tax pass-through in tariff. Applicability of MAT to SEZ developers came as a surprise, though Direct Tax Code (DTC) had already laid this down earlier. cussion. Cl There were measures to ease fund availability for infrastrucconfidence ture projects, notably: (a) FII limit on investment in corporate bonds with maturity of more than five ance will h years was doubled to \$40 billion; the progres

STOCKS TO WATCH OUT I

L&T | BHEL | GMR | POWER GRID

We prefer L&T (proxy for India's infra growth) the near-term growth estimates), GMR (value p Corp (solid defensive with limited risks to stab

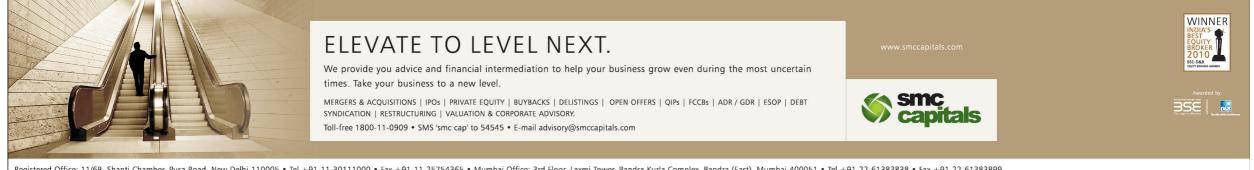
benefit the company,	Inst. Holding (%)	19.20
as it will bid to provide	Sales (TTM in ₹ Cr)	2848
cooling solutions.	Profit (TTM in ₹ Cr)	177

of cash subsidy will be	Inst
a positive.	Sale
	Pro
	-

be	mst. Holumg (%)	10.09
	Sales (TTM in ₹ Cr)	4585
	Profit (TTM in ₹ Cr)	307

disbursements, helping	Inst. Holding (%)	37.38
it meet the higher	Sales (TTM in ₹ Cr)	8,579
target for the sector.	Profit (TTM in ₹ Cr)	1,380

Withholding tax on notified in-	Dewan Housing Finance	CMP:₹ 248.75	Educomp Solutions	CMP: ₹ 467.60	Fortis Healthcare	CMP: ₹ 146.2
debt funds was reduced to 5%	The plan to extend	A. Maria	A 24% higher		Comisso at India's	and the second
m 20% earlier. The govern- nt will have enabling power to	interest subvention of				Services at India's	
ify eligible infrastructure debt	1% on home loans up to	MAN TY	allocation for the	1 A ML	largest healthcare	Cha An
ds as tax exempt; (c) Issue of			education sector will	In Y year	provider will become	
-free bonds, aggregating to	₹15 lakh, where the	SENSEX	benefit Educomp	SENSEX V	more expensive, since	SENSEY M
out \$6.5 billion, by infrastruc-	housing cost does not	26 Feb '10 28 Feb '11	Solutions. An	26 Feb '10 28 Feb '11	in-patient treatment	
e bodies like IRFC, NHAI, etc.	exceed ₹25 lakh, will	26 Feb 10 26 Feb 11	increased outlay for	26 Feb 10 26 Feb 11	provided by AC	26 Feb '10 28 Feb 1
onceding the need to balance vironmental concerns with	boost disbursements.		the Sarva Shikshan		hospitals with over	
wth and speedier implemen-	After acquiring	Market Cap (₹ Cr) 2598	Abhiyan and the pre-	Market Cap (₹ Cr) 4468	25 beds. and	Market Cap (₹ Cr) 592
on of infrastructure projects,	Deutsche Postbank, it	PE Ratio 16.31	matric scholarship	PE Ratio 17.77	diagnostic and doctor	PE Ratio 48.4
the FM an-	now caters to the higher	Dividend Yield (%) 1.21	scheme for SC/ST	Dividend Yield (%) 0.59	services at clinical	Dividend Yield (%) 0.0
nounced that a	loan segment with a	Inst. Holding (%) 43.16		Inst. Holding (%) 38.84		Inst. Holding (%) 8.3
ear- Group of	ticket size of over ₹15		students is another		establishments have	U ()
sector Ministers would		Sales (TTM in ₹ Cr) 1286	positive for the	Sales (TTM in ₹ Cr) 1195	been brought under	Sales (TTM in ₹ Cr) 139
rmance be set up to make	lakh, which is a positive.	Profit (TTM in ₹ Cr) 248	company.	Profit (TTM in ₹ Cr) 251	the service tax net.	Profit (TTM in ₹ Cr) 12
nge time-bound rec- antially ommendations						
e on this debate.						
ess in Separately, the					Godrej Industries	
Land Acquis-	Gateway	CMP: ₹ 118.55	Glenmark	CMP: ₹ 251.80	The government's ₹300-cr	
tives ition (Amendm-	Distriparks		Pharma	·	-	ore
ent) Bill and the		A Contraction of the Contraction	the will be padde from the	[***]	programme to bring	
s and Minerals (Develop- and Regulation) Bill have	The company, which		It will benefit from the		60,000 hectares of	
tabled in Parliament for dis-	sets up and maintains	PLML A	20% rise in allocation		land under oil palm	
on. Clarity on these issues	cold storages and	me and a	for healthcare and the	M.M.	plantation is a	
be critical to boost business	warehousing facilities,	SENSEX	widening of the scope	SENSEX	positive for the	SENSEX
idence and ensure a decisive	will benefit from the		of the Rashtriya	• • • • • • • • • • • • • • • • • • • •	company, India's	
-up in the investment cycle.	proposal to increase	26 Feb '10 28 Feb '11	Swasthya Bima Yojana.	26 Feb '10 28 Feb '11	leading	
near-term sector perform-	storage capacities. The		The concessional rate of		producer of	
e will hinge substantially on progress in policy initiatives.		Market Cap (₹ Cr) 1280	excise duty on pharma	Market Cap (₹ Cr) 6806	oleochemicals.	100 161
	proposal to grant	PE Ratio 16.77		PE Ratio 14.20	oleochemicais.	
progress in policy initiatives.			products has been	Dividend Yield (%) 0.16	Market Cap (₹ Cr) 5136	FMAMJJASONI 2010
	infrastructure status to	Dividend Vield (%) 2 53			· · · · · · · · · · · · · · · · · · ·	
UTFOR	infrastructure status to cold storage and post-	Dividend Yield (%) 2.53	raised from 4% to 5%. It		DE Patio 1967	
		Dividend Yield (%) 2.53 Inst. Holding (%) 41.26	raised from 4% to 5%. It may hike product	Inst. Holding (%) 37.92	PE Ratio 19.67	
UT FOR	cold storage and post- harvest storage will	. ,			PE Ratio 19.67 Inst. Holding (%) 7.14	
	cold storage and post-	Inst. Holding (%) 41.26	may hike product	Inst. Holding (%) 37.92		



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